INCOMICLUB





WHERE CORPORATIONS
COME TO EXPLORE NEW
IDEAS, SURROUNDED BY A
WORLD-CLASS COMMUNITY

^{BY} beta∘i V4\

"Whatever the business area you want to work next, our ever-growing community and action-oriented programming will help you get there - fast"

EXPLORE NEW IDEAS

WHETHER YOU ARE COMING IN WITH DEFINED GOALS OR CLARITY IS WHAT YOU'RE SEEKING, THIS IS THE PERFECT PLACE FOR YOU

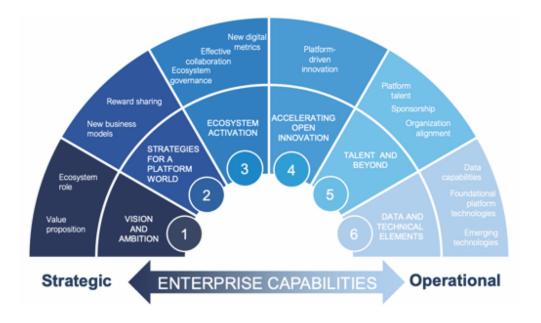
BUILD DEEP CONNECTIONS

YOU'LL BE PART OF A GROWING COMMUNITY OF THE WORLD'S TOP EXECUTIVES. THIS IS THE PLACE WHERE YOU CONNECT

LEARN & GROW RAPIDLY

OUR PROGRAMS ARE DESIGNED TO HELP YOU SUPERCHARGE YOUR PATH FORWARD.

AS WITH MOST THINGS IN LIFE, YOU GET OUT WHAT YOU PUT IN.



"ADOPTING A PLATFORM MINDSET, WHERE ENTERPRISES WILL NEED TO FOSTER A COLLABORATION FIRST CULTURE"

MEET OUR INNOV.CLUB MEMBERS

AGEAS



INSURANCE COMPANY

Founded in 1824, Ageas is an international insurance group based in Brussels and present in 14 countries in Europe and Asia.

Operating in Portugal since 2005, Ageas is committed to the country as one of the main markets where it intends to develop, through strong partnerships and contributing to the development of the country and society through the Ageas Foundation.

Currently, Ageas has around 1,407 Employees and 2,332 Agents in Portugal, providing an excellent service to around 1.8 million Customers.

WEBSITE | GRUPOAGEAS.PT COMPANY SIZE | 1,000-5,000

HEADQUARTERS | LISBON FOUNDED | 2005

POINT OF CONTACT:

GROUP INNOVATION MANAGER - NUNO HORTA

AWS



WEB SERVICES

Amazon Web Services, Inc. is a subsidiary of Amazon that provides on-demand cloud computing platforms and APIs to individuals, companies, and governments, on a metered, pay-as-you-go basis.

Small and medium-sized businesses across all industries use AWS to create applications with greater flexibility, scalability, and reliability that help grow their business.

WEBSITE | <u>AMAZON.COM</u> COMPANY SIZE | +100,000

HEADQUARTERS | WASHINGTON, USA FOUNDED | 2006

POINT OF CONTACT:

COUNTRY LEAD AND HEAD OF ISV & B2B IBERIA - RODOLFO CORREIA SENIOR ISV ACCOUNT MANAGER - ANDRÉ PEREIRA

BBVA



BANKING

Banco Bilbao Vizcaya Argentaria, S.A. is better known by its initialism BBVA, is a Spanish multinational company based in Madrid and Bilbao. In December 31, 2022, BBVA's assets amounted around €713 billion, making it the second largest Spanish financial institution by volume of assets. At that same date, it had 6,040 offices, 115,615 employees and 89.3 million customers and is present in more than 30 countries. BBVA is leading the transformation of banking worldwide, firmly focused on the future, with an on-going digital transformation already producing disruptive innovations that power the vision of banking.

WEBSITE | <u>BBVA.PT</u> COMPANY SIZE | 500 – 1.000

HEADQUARTERS | LISBON FOUNDED | 1991 (IN PORTUGAL)

POINTS OF CONTACT: HEAD OF OPEN INNOVATION – ANDREIA MADEIRA

BPI



BANKING

Portuguese Investment Bank better known as BPI is a Portuguese private investment bank, currently owned by finance multinational CaixaBank. Founded in 1981, it runs the banking business with companies, institutional and private clients.

With its headquarters located in Porto, Portugal, BPI operates a vast network of branches and ATMs across the country, serving millions of customers. Its comprehensive range of financial products and services includes retail banking, investment banking, asset management, insurance, and wealth management solutions.

WEBSITE | BANCOBPI.PT COMPANY SIZE | 5,000 - 10,000

HEADQUARTERS | PORTO FOUNDED | 1981 (IN PORTUGAL)

POINTS OF CONTACT:
HEAD OF OPEN INNOVATION – <u>AFONSO FUZETA EÇA</u>
MANAGER FOR INNOVATION & NEW BUSINESS - TERESA SOUSA E SILVA

BRISA

Brisa

INFRASTRUCTURE

Brisa is a prominent Portuguese infrastructure company primarily known for its management of toll roads and motorways. With a focus on maintaining and developing Portugal's road infrastructure, Brisa operates and manages a network of highways and toll roads, offering essential transportation services to millions of people daily. Additionally, the company is involved in various related activities such as road safety initiatives, technology solutions for traffic management, and sustainability efforts.

WEBSITE | <u>BRISA.PT</u> COMPANY SIZE | 1,000 – 5,000

HEADQUARTERS | LISBON FOUNDED | 1972

POINTS OF CONTACT:
HEAD OF INNOVATION - <u>ANA SIMÕES</u>
INNOVATION & STARTUP ENGAGEMENT LEAD - <u>RITA RALHA</u>

CAPGEMINI

Capgemini

IT CONSULTANCY

Capgemini is a global leader in consulting, technology services, and digital transformation. With headquarters in Paris, France, Capgemini operates in over 50 countries and serves clients across various industries, including finance, healthcare, manufacturing, telecommunications, and more. With a big focus on digital transformation, innovation, and client satisfaction, Capgemini Portugal aims to help companies leverage technology to achieve their goals and stay competitive in the market.

WEBSITE | <u>CAPGEMINI.PT</u> COMPANY SIZE | +10,000

HEADQUARTERS | LISBON FOUNDED | 1976

POINTS OF CONTACT: HEAD OF INNOVATION – EDUARDO FERREIRA

CASA DA MOEDA

PORTUGUESE GOVERNMENT



The Imprensa Nacional – Casa da Moeda (INCM) has longevity and history without parallel at a national level, permanently adjusting its strategy and positioning, in order to give a quick and effective response to the needs of their customers and partners.

INCM's strategic framework is based on seven guidelines reaffirming the company's positioning in the market: focus on the customer, innovation, internationalization, efficiency, employee development, sustainability, and brand recognition.

In all these areas the company has made remarkable progress, becoming more innovative and market-focused.

WEBSITE | INCM.PT COMPANY SIZE | 500

HEADQUARTERS | LISBOA FOUNDED | 1972

POINTS OF CONTACT:

PRESIDENT – <u>DORA MARIA MOITA</u>

BOARD MEMBER – <u>NUNO GUERRA SANTOS</u>

EDP



ENERGY

EDP is today a global company, among the largest players in the energy sector in Europe and the 4th largest producer of wind energy. They are proud to be a leading utility integrated in the Dow Jones Sustainability Indexes (World). Their main goals is to build a new energy by promoting renewable sources. To do this, they have chosen to be 100% green by 2030. EDP strives to create a better future, inspired by people from 3 continents, 29 markets and 44 different nationalities.

WEBSITE | <u>EDP.COM</u> COMPANY SIZE | +10,000

HEADQUARTERS | LISBOA FOUNDED | 1976

POINTS OF CONTACT: HEAD OF INNOVATION - TOMÁS MORENO

GALP



ENERGY

Galp is an energy company committed to the development of efficient and sustainable solutions in its operations and in the integrated services it offers to customers. Galp provides simple, flexible and competitive solutions for the energy or mobility needs of both large industries and small and medium-sized companies, as well as the individual consumer. Their offer includes multiple forms of energy – from electricity produced from renewable sources to natural gas and liquid fuels.

As a producer, Galp extracts oil and natural gas from miles below the sea surface and are a top Iberian producer of solar energy.

WEBSITE | GALP.PT COMPANY SIZE | 5,000-10,000

HEADQUARTERS | LISBOA FOUNDED | 1999

POINTS OF CONTACT:

HEAD OF INNOVATION – <u>ANA CASACA</u>

HEAD OF OPEN INNOVATION – <u>MANUEL ANDRADE</u>

HEAD OF RENEWABLES & COMMERCIAL INNOVATION - CARLA TAVARES

LUSÍADAS



HEALTHCARE

Lusíadas Saúde Group is a point of reference in the Portuguese health sector. Lusíadas offers a cross-country network of services of over 6,000 health professionals.

Founded in 1998, Lusíadas Saúde has always set itself apart through an innovative vision, coupled with a strong spirit of continual improvement, excellence, and rigor, as well as through sustained growth and a widening of the service network across Portugal.

Two of the company's great markers were the opening, in 2008, of Hospital Lusíadas Lisboa and Hospital Lusíadas Porto.

WEBSITE | <u>LUSIADAS.PT</u> COMPANY SIZE | 1.000-5.000

HEADQUARTERS | LISBON FOUNDED | 1998

POINTS OF CONTACT:

CEO – <u>VASCO ANTUNES PEREIRA</u>

CFO – <u>PEDRO GONÇALVES PEREIRA</u>

CHIEF INFORMATION SECURITY OFFICER - JOSUÉ DELGADO

MOTA-ENGIL

CONSTRUCTION



Mota-Engil Group, incorporated in 1946, is a multinational with operations in the segments of Engineering and Construction, Environment and Services, Transport concession, energy and mining. Leader in Portugal with a consolidated position in the ranks of the 30 largest European construction Groups and the World Top 100, Mota-Engil is making its mark in 28 countries across Europe, Africa, and Latin America.

With holdings in approximately 300 companies, Mota-Engil takes a unique and integrated strategic approach for the future: a Group more international, innovative, and competitive on a worldwide scale.

WEBSITE | MOTA-ENGIL.COM COMPANY SIZE | >10,000

HEADQUARTERS | PORTO FOUNDED | 1946

POINTS OF CONTACT: CEO (MEXT) – <u>SÍLVIA MOTA</u> HEAD OF TRANSFORMATION – <u>PEDRO PANTALEÃO</u>

NOS

TELECOM



NOS, SGPS S.A. is a Portuguese telecommunications and media company which provides mobile and fixed telephony, cable television, satellite television and internet. The company resulted from the merger in 2013 of two of the country's major telecommunications companies: Zon Multimédia (formerly known as PT Multimédia, a spin-off media arm of Portugal Telecom) and Sonae's Optimus Telecommunications.

WEBSITE | NOS.PT COMPANY SIZE | 1,000 - 5,000

HEADQUARTERS | LISBOA FOUNDED | 2014

POINTS OF CONTACT:

BOARD MEMBER - JOÃO RICARDO

GO TO MARKET MANANGER - ANDREA JERÓNIMO

B2B SALES CHANNELS EXECUTIVE DIRECTOR - PEDRO MOUTINHO

SCP

SPORTS



Sporting Clube de Portugal (SCP) is one of the 'big three' of Portuguese sports clubs. With 3.5 million fans spread across the world, more than 100 thousand members and almost 11 thousand athletes that practice sports on a daily basis while proudly wearing the Club's symbol, Sporting Clube de Portugal is a true presence on the global scale; represented by more than 400 Delegations that span the 5 continents.

The year 2001 marked the consolidation of Sporting as professional Club, keen to guarantee its sporting and economic sustainability.

WEBSITE | <u>SPORTING.PT</u> COMPANY SIZE | 100 - 500

HEADQUARTERS | LISBOA FOUNDED | 1906

POINTS OF CONTACT: VICE-PRESIDENT - <u>FRANCISCO ZENHA</u> COO – ANDRÉ BERNARDO

SUMOL + COMPAL



FOOD AND BEVERAGE COMPANY

Sumol + Compal has a portfolio of 16 brands split into 6 different segments: juices and nectars, soft drinks, water, snacks, vegetables and alcoholic drinks.

With the capacity to process over 120,000 tons of fruit and with over 40 filling lines, the company has modernised its facilities to minimise the environmental impact.

It has over 20,000 clients and 2,000 suppliers, Sumol + Compal has one of the largest direct sales networks so that they can reach every kind of client and consumer.

WEBSITE | <u>SUMOLCOMPAL.PT</u> COMPANY SIZE | 1,000 – 5,000

HEADQUARTERS | CARNAXIDE FOUNDED | 2008

POINTS OF CONTACT:
DIGITAL TRANSFORMATION MANAGER – <u>LUÍSA VIEIRA</u>
HEAD OF DIGITAL TRANSFORMATION - <u>CARLOS COSTA MOREIRA</u>

TRIVALOR

FACILITIES SERVICES



Trivalor - Sociedade Gestora de Participações Sociais, SA, commonly known as Trivalor, is a Portuguese company specializing in managing participations and investments across various sectors. Trivalor's primary focus is on investment management, holding interests in diverse businesses ranging from catering and food services to facility management, human resources, and technology solutions. With a strong emphasis on operational excellence and strategic partnerships, Trivalor continues to expand its presence and influence in the Portuguese market.

WEBSITE | TRIVALOR.PT COMPANY SIZE | +10,000

HEADQUARTERS | CARNAXIDE FOUNDED | 1997

POINTS OF CONTACT:
DIRECTOR OF INNOVATION - KEVIN MCGUINESS

MEET OUR INNOV.CLUB INVITEES

CTT

NATIONAL POSTAL SERVICE



CTT Portugal, also known as CTT Correios de Portugal, is the national postal service provider in Portugal. Founded in 1520, it boasts a long history of delivering mail and postal services to the Portuguese population. It operates an extensive network of post offices, distribution centers, and sorting facilities across the country, ensuring efficient and reliable delivery services to both residential and business customers. With a focus on innovation and modernization, CTT has adapted to the changing needs of the digital age by offering online postage services, parcel tracking, and e-commerce fulfillment solutions

WEBSITE | CTT COMPANY SIZE | XXX

HEADQUARTERS | LISBON FOUNDED | 1520

POINTS OF CONTACT:
HEAD OF INNOVATION MANAGEMENT - CARLOS BHATT

COFIDIS



FINANCIAL SERVICES

Founded in 1992, Cofidis Group is a European-sized financial company based in France and operating in 9 countries, which created a simple and innovative concept: remote consumer credit. Cofidis it's in Portugal since 1996, with a team currently made up of around 700 employees.

Their aim is to use innovation and technology to benefit people, to create unique experiences, digital or physical, along with products that add value and increase people's financial well-being.

WEBSITE | cofidis.pt COMPANY SIZE | 500 - 1,000

HEADQUARTERS | LISBON FOUNDED | 1996

POINTS OF CONTACT: HEAD OF DESIGN – <u>ISABEL NOVAIS MACHADO</u>

CUF



HOSPITALS & CLINICS

Portuguese CUF is a leading healthcare group in Portugal renowned for its network of hospitals and clinics. Founded in 1945 by Dr. Alfredo da Silva, CUF (Companhia União Fabril) initially operated as a conglomerate encompassing various industries. However, in the healthcare sector, CUF has gained significant recognition for its commitment to providing high-quality medical services. Over the years, Portuguese CUF has expanded its footprint and invested in cutting-edge technology and medical research to maintain its position as a leader in the healthcare sector. The group's hospitals and clinics are dedicated to delivering excellence in patient care, medical innovation, and medical education.

WEBSITE | CUF.PT COMPANY SIZE | 5,000 - 10,000

HEADQUARTERS | CARNAXIDE FOUNDED | 1945

POINTS OF CONTACT:
DIGITAL TRANSFORMATION MANAGER – MAFALDA SAMPAIO

SOGRAPE

WINE HERITAGE & QUALITY



Sogrape is a group of companies and brands founded in 1942 by Fernando Van Zeller Guedes. It owns the brand Mateus, mostly known for its rosé variety, and the brand Sandeman. The company produces wines in Portugal, Spain, Argentina, Chile, and New Zealand. With distribution companies in Europe, America, Africa, and Asia, its wines are currently sold in about 120 countries.

WEBSITE | SOGRAPE.PT COMPANY SIZE | 2,000 - 5,000

HEADQUARTERS | AVINTES, PORTUGAL FOUNDED | 1942

POINTS OF CONTACT:
DIGITAL TRANSFORMATION MANAGER – ANDRÉ CAMPOS

INCOVICE LUB

THANK YOU



